

# ROUNDHOUSE CORPORATE



WE MAKE  
IT HAPPEN



A **GOOD**  
COLLEGE WITH  
**OUTSTANDING** FEATURES  
Ofsted 2016

# ROUNDHOUSE CORPORATE

Roundhouse Corporate is the employer arm of Derby College Group. We work with employers and other stakeholders across a wide range of sectors to predict and serve their needs.

## OUR SERVICES

- **Skills solutions:** raise your quality of service by building a forward-looking, confident and capable workforce
- **Apprenticeships:** harness fresh new talent to secure the future success of your business
- **Higher education:** nurture the dynamic leaders of tomorrow, foster a culture of innovation and boost staff retention
- **English, maths and digital skills:** transform the efficiency and credibility of your organisation by enhancing your team's core skills
- **Professional training and development:** improve your management performance, upgrade your business administration and comply with latest legislation and regulation
- **Recruitment:** find enthusiastic and highly employable students to fill your part-time and casual vacancies
- **Conferences and events:** deliver professional and memorable events in our iconic venues

# WHY WORK WITH US?



- **Specialist qualifications:** we offer an extensive range of study programmes for staff at all levels within an organisation – from new recruits to senior managers – to help transform your business success.
- **Well connected:** we are networked into the worlds of business, industry and the professions locally, regionally and nationally.
- **Maximum flexibility:** our skills solutions are designed around you and your team, with work-based, part-time and distance learning opportunities which can be fitted easily into working schedules.
- **Inspirational settings:** you can take full advantage of the state-of-the-art learning environments on our campuses in the city and county.
- **Industry expertise:** our dedicated staff draw on wide-ranging industry experience and offer quality teaching reflecting latest policies, practices and technologies.
- **High standards:** our engagement with employers was rated ‘outstanding’ by Ofsted, the Quality Assurance Agency gave our higher education provision its seal of approval and we have a string of national accolades for the standard of our careers advice.

# EXPERTISE AND SUPPORT

Whatever your business needs, Roundhouse Corporate helps you develop skills solutions which deliver exceptional results. We're with you every step of the way on your journey to success.

## **Business Development Consultant**

A member of our business development team will work with you to analyse your organisational needs.

## **Skills solution**

A holistic skills solution will then be negotiated with you, clearly identifying the benefits to your organisation.

## **Business support**

Your dedicated Business Development Consultant will liaise with you regularly to ensure that you are consistently delighted with our service. Throughout, they will measure the impact of the skills solution on your organisation, adapting and extending the service where necessary to reflect your real-time needs.

## **Flexible delivery**

Our team of professionals, all with experience relevant to your sector, will deliver your skills solution at a venue and time to suit your business needs. It may be at your own premises or at one of our vanguard centres of learning.

## **Business impact**

Your Business Development Consultant will evaluate how effective the skills solution has been for your organisation and the benefits you and your workforce have gained. They will also discuss any follow-up services to keep your journey to excellence on track.



**ALLOCATION  
OF BUSINESS  
DEVELOPMENT  
CONSULTANT**

**SKILLS SOLUTION  
IS DEVELOPED TO  
MEET YOUR NEEDS**

**BUSINESS  
SUPPORT**

**DELIVERY  
COMMENCES**

**BUSINESS  
IMPACT AND  
FOLLOW UP**

# APPRENTICESHIPS

Designed specifically to meet your needs as an employer, apprenticeships ensure your workforce has the skills and qualifications you need now – and for the future.

Roundhouse Corporate boasts a wealth of expertise in recruiting and training apprentices for vital roles across many industry sectors and professions.

Ofsted inspectors said that our apprenticeships were well planned to meet the needs of employers and praised the way we help apprentices progress to sustainable employment, promotion and higher levels of responsibility in the workplace.



## THE BENEFITS FOR YOU

With an apprentice, you will be bringing in exciting new talent. They are eager, motivated, reliable and loyal to their organisation – and you can steer their progress to suit your business needs.

By joining forces with us to develop your apprenticeship provision, you could fill your skills gaps and solve your recruitment problems. Recent surveys show that a majority of employers find apprenticeships more cost effective than hiring skilled staff, reducing their spending on training and recruitment.

We help you find the ideal candidate for your vacancy: someone to fit in well at your organisation. We can even arrange work trials before you sign them up.

Our Assessors will then work with you and your apprentice all the way through the training to keep everything on track.

Flexibility is key. Our programmes can be adapted to suit your working schedules and achieve maximum impact with minimum disruption.

We are always happy to discuss different modes of delivering training and to advise you on the funding available to support apprenticeships, including guidance on the Apprenticeship Levy.

“ Apprentices develop good vocational skills which improve their employability, and which contribute to the success of their employers’ business. ”

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## HOW IT WORKS

To help you maximise your return on investment in apprenticeships, we will:

- Send a Business Development Consultant into your organisation to support the process end-to-end
- Help plan your strategic workforce development and succession planning
- Advertise your vacancy for free over numerous media platforms across the Derby, Derbyshire, Nottingham and Nottinghamshire (D2N2) area and, in some cases, nationally
- Select prospective apprentices through robust screening and interviews – all at no cost to you
- Arrange interviews and/or selection days to choose the best person for your business – again at no cost
- Deliver training in essential employability skills to ensure your apprentice is ready for the workplace
- Assist you to access any additional funding to support apprenticeships
- Support you and your apprentice to gain maximum benefit from the programme
- Secure the provider for any endpoint assessments which might be needed.



Apprenticeship Areas	
Business	IT User (software)
Childcare	Land-based Industries
Computer Science and Digital	Motor Vehicle
Construction	Professional Construction
Customer Service	Supporting Teaching and Learning in Schools and Colleges
Engineering and Manufacturing Technologies	Retail
Hair and Beauty	Sport
Health and Social Care	Team Leading and Management
Hospitality and Catering	

# ROUNDHOUSE THINKING

Dynamic, forward-thinking leaders will transform your organisation's productivity and performance. The innovative programmes offered by Roundhouse Thinking can help your staff realise their management potential and make even more positive contributions in the workplace.

## TRAINING AND PROFESSIONAL DEVELOPMENT

Roundhouse Thinking delivers high-end executive education and management training that will help your organisation harness new and transferable skills, address complex challenges and drive growth and efficiency.

With a focus on optimisation, innovation and compliance, the suite of opportunities available includes open courses, e-learning and entirely bespoke training.



Our experienced team specialises in all aspects of leadership and management, HR, finance and customer service. We can also help you comply with regulations through accredited qualifications in areas like first aid, health and safety, fire safety and food safety.

Clients who have benefited from the passion, expertise and professionalism of Roundhouse Thinking cover a broad spectrum – from major global names such as JCB and Pattonair to SMEs and sole traders.

What sets us apart is our ability to create and design bespoke programmes tailored to each organisation's distinctive values, culture and strategic ambitions.

Open courses and e-learning opportunities also mean that you can bridge the skills gap instantly and your staff can benefit from studying on the go.



# FIRST CLASS TRAINING

From all-important skills in English and maths to higher education opportunities, we offer highly flexible routes for you to upskill your workforce. We can foster greater confidence, capability and motivation within your teams.

## ENGLISH, MATHS AND DIGITAL SKILLS

Britain often lags behind its competitors when it comes to the English, maths and digital skills of its workforce.

Employees with low or no English and maths qualifications can cost your organisation money, business and reputation. Our team of experts will work with you to deliver training programmes that upskill your staff in these crucial areas.

We also offer a full range of workshops to help your staff improve their computing, digital and administration know-how – an excellent way to provide your clients with more efficient and effective services.

This includes Microsoft Office Specialist training in packages such as Word and Excel. As a Microsoft Showcase College, we are part of a global network of institutions supported by the company to use technology to inspire quality teaching and learning.

## CAREER LEARNING LADDER

Would your staff benefit from additional specialist qualifications? Are you keen to revitalise the services you offer? Do you need to improve productivity, performance and efficiency?

Our Career Learning Ladder portfolio features flexible part-time and workplace-based programmes directly relevant to your sector.

Contact us about funding for these opportunities. Free training may be available for adults meeting certain criteria: under a current government trial, this includes employees on low wages.

## HIGHER EDUCATION

As part of a long-term workforce development plan, higher education can help your staff advance their own career goals while setting new professional standards for your organisation.

We deliver HNC, HND, foundation degree and honours degree qualifications which respond directly to employer demand and can dovetail with your organisation's working schedules.

# INVESTING IN THE FUTURE

Why not join us in shaping the workforce of tomorrow? There are many ways in which you can work with Roundhouse Corporate to generate new talent for the success of your organisation and the economic wellbeing of our city, county and region.

## SHAPE THE CURRICULUM

Join one of our Employment and Skills Boards, where leading organisations collaborate with us to co-design and co-deliver learning opportunities for students. Through the input of these Boards, we can ensure young people gain the right skills, attitudes and knowledge they need to make a valuable contribution from day one in a job.

## ESTABLISH AN EMPLOYER ACADEMY

Become one of the growing number of organisations which have set up specialist academies to work with a select group of high-calibre students and help them build sector-specific employability skills. Our Employer Academies have won widespread acclaim for helping mould future talent.

## OFFER WORK EXPERIENCE

Nothing beats on-the-job insights to prepare students for their chosen career. Employer engagement activities are now a crucial part of every student's learning journey. You could help by offering placement opportunities, work experience and workplace visits – or run special projects to engage and challenge young people.

## DELIVER MASTERCLASSES

Your expertise and experience could motivate and inspire our students to achieve more. We welcome employers who can deliver guest lectures and careers talks or even provide professional mentoring.

# ROUNDHOUSE RECRUITMENT

As part of its drive to bolster prosperity in the region, Roundhouse Corporate can assist employers with a specialist recruitment service.

## EXTRA SUPPORT FOR YOUR TEAM

If you are seeking affordable, motivated staff who can cover casual shifts and work flexible hours, our Roundhouse Recruitment service could provide the ideal solution.

We can match you with enthusiastic students who want to earn extra cash through part-time employment while they are studying. Ours is a full recruitment service, bespoke to your requirements, and we have a proven track record for securing high-quality candidates to fill vacancies in a variety of large organisations across Derby and beyond. The service has proved particularly popular for the hospitality and events industries.

The scope of Roundhouse Recruitment has been broadened thanks to a partnership with leading consultancy Sky Recruitment Solutions. This not only opens up more opportunities for part-time and seasonal work but also means students benefit from specialist guidance when they are looking for job and apprenticeship roles after completing their study programmes.

The venture provides a single point of entry for employers looking for a range of skills and experience, helping tackle the challenge of retaining talent in the Derby area to support the local economy.





# ROUNDHOUSE EVENTS

Are you planning an event, conference or special celebration? Let our dynamic Roundhouse Events team translate your ideas into reality with a professional and creative service which takes full advantage of our iconic venues.

## MEMORABLE EVENTS WITH IMPACT

Conferences, ceremonies, exhibitions, formal dinners, training workshops, team away days – whatever you have in mind, we offer an acclaimed events service with stunning venues to match.

Our dedicated and experienced Roundhouse Events team will help you plan and deliver memorable occasions to perfection, making the most of the first-class facilities across the College's campuses in the city and county.

The flagship venue is the grade II\* listed Roundhouse, with its impressive architecture and world-renowned status in railway history. Having played host to the likes of *BBC Question Time* and the *Antiques Roadshow*, it is an iconic setting for event organisers looking for a space with immense potential and charm.

It has now expanded its appeal to encompass events covering everything from white collar boxing to cinema spectacles, Asian weddings to real ale festivals. And, because it is the world's first and oldest surviving railway roundhouse, the venue is equally popular with history, rail heritage and architecture enthusiasts.

Our other sites – Broomfield Hall, the Joseph Wright Centre and Ilkeston College – are increasingly used as quality venues for smaller scale events such as workshops and team building days too.





The Roundhouse  
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**FIND OUT HOW WE CAN HELP YOUR ORGANISATION**

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